

Introduction to the water sector: structure, economics, and regulation

© Janice A. Beecher, Ph.D.

INSTITUTE OF PUBLIC UTILITIES | MSU

ipu.msu.edu | beecher@msu.edu

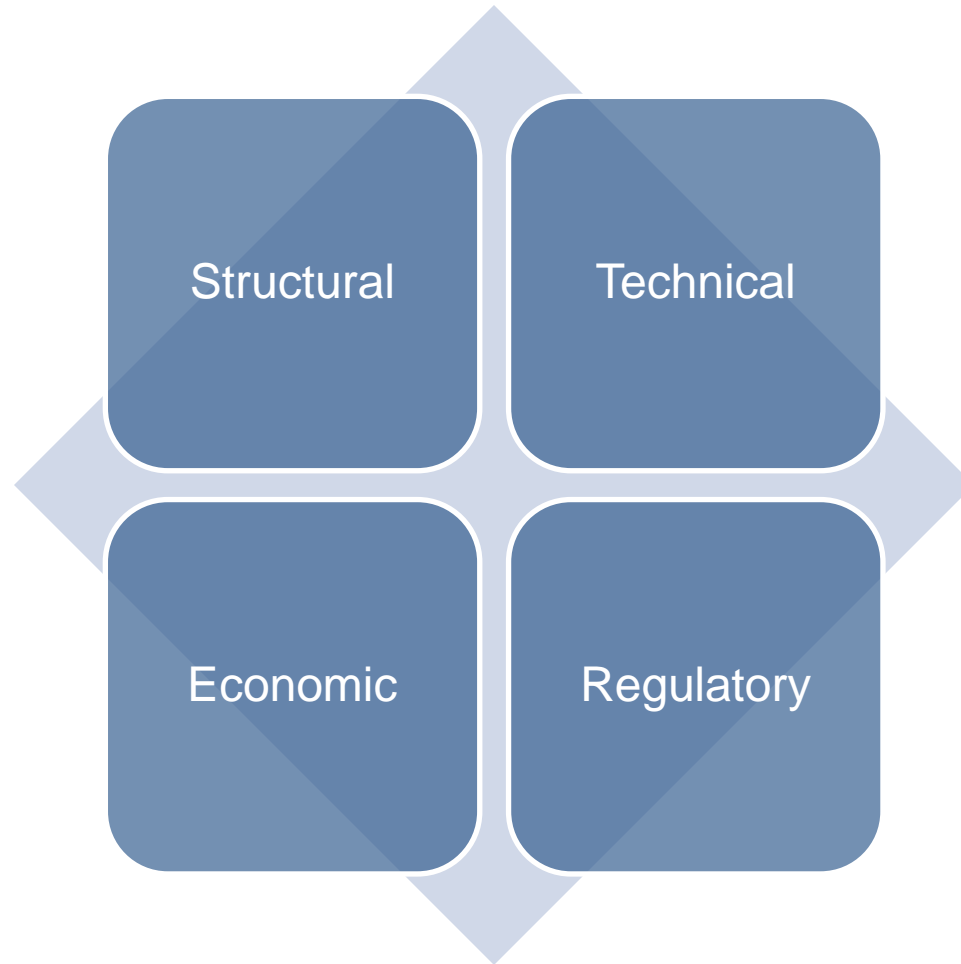
*Please do not distribute by electronic or other means
or cite without permission.*

Revised 8/9/2024



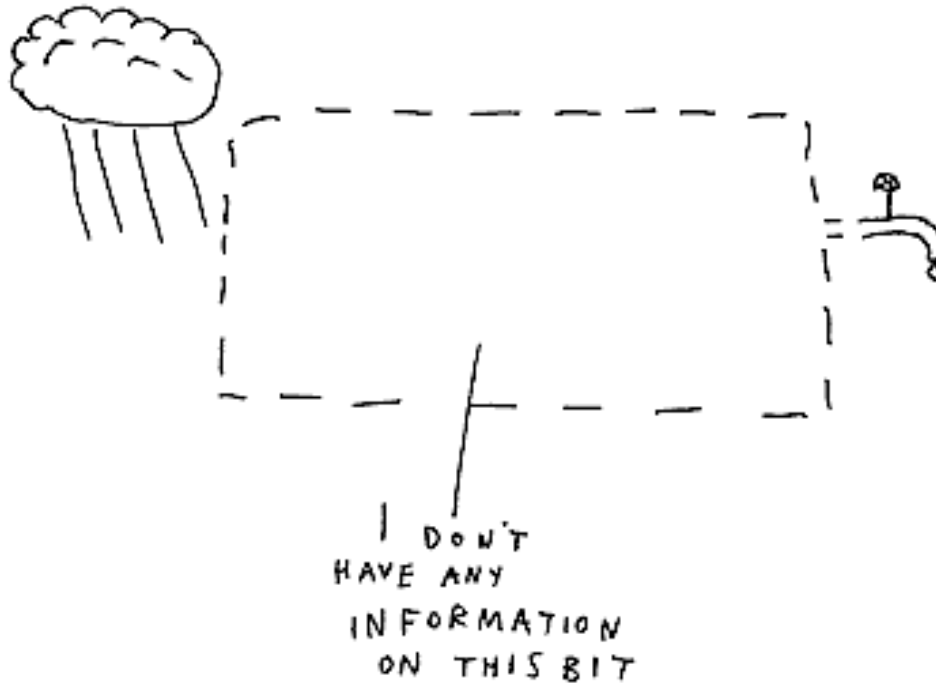
MICHIGAN STATE UNIVERSITY

How public utilities compare



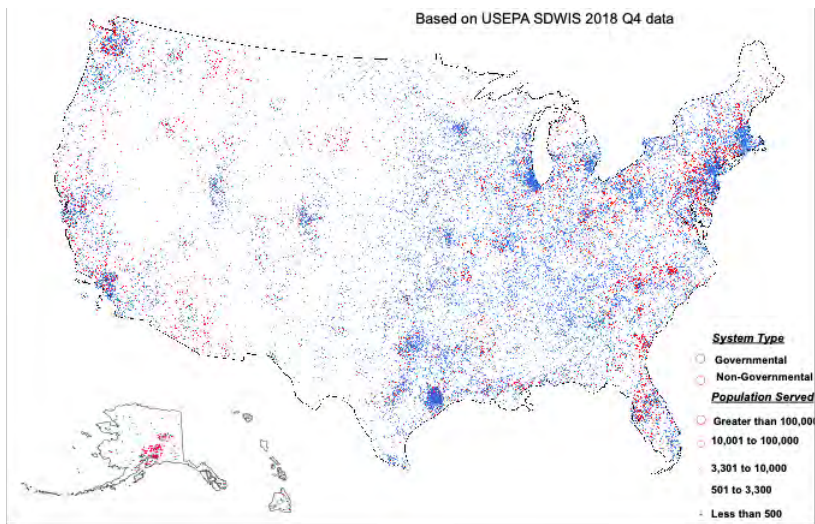
Introduction to water

HOW WE GET WATER IN OUR HOMES



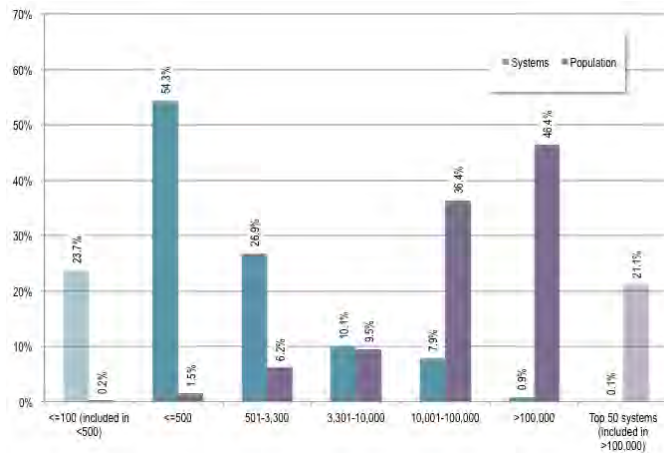
CartoonChurch.com

Structure of the U.S. water sector



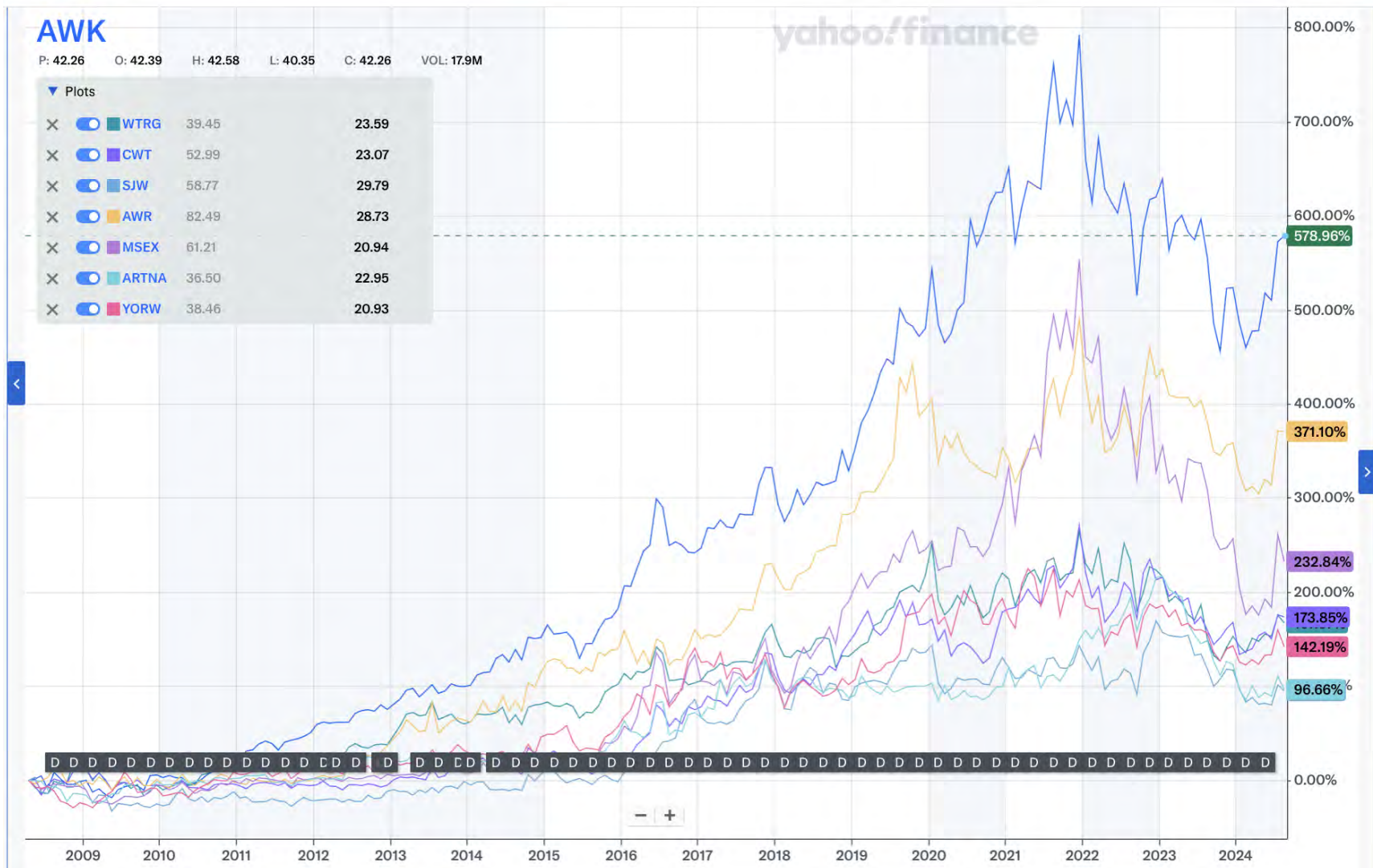
*Finest level of geographic resolution is within the county served

Source: Institute of Public Utilities (MSU) 2019
<http://ipu.msu.edu/>



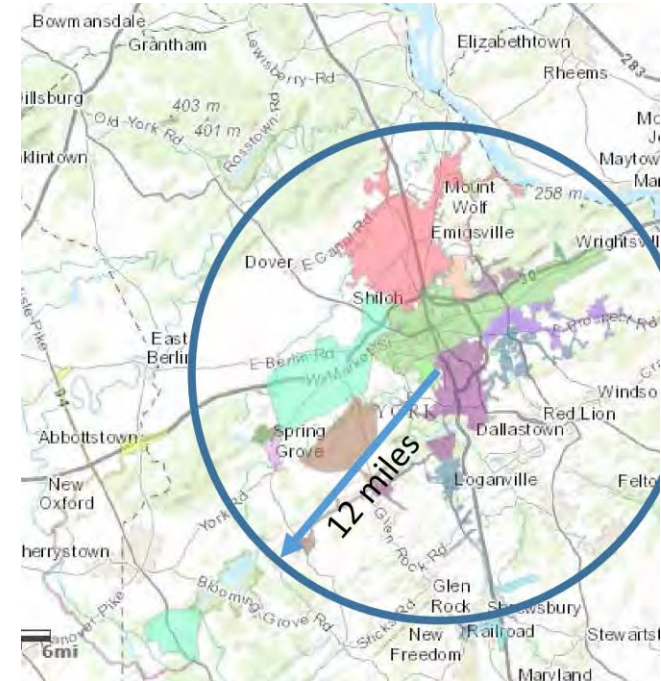
- U.S. regulates nearly **50,000 community water systems** for environmental and public health purposes
- Utilities (the administrative unit) may own and operate multiple water systems
- More than 90% of the U.S. population has community water service
- Industry is fragmented but bifurcated in terms of system size
- Majority of systems serve small populations, but most U.S. water customers are served by larger municipal systems
- Water systems are almost evenly divided in terms of governmental and nongovernmental ownership

Big water: publicly traded investor-owned water utilities



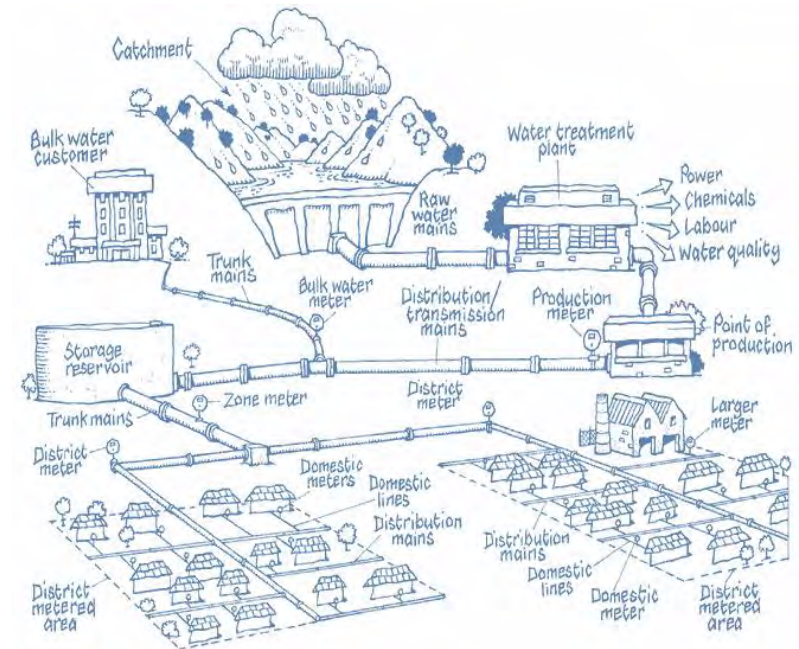
Economic characteristics

- Most water utilities are vertically integrated – production, transmission, storage, and distribution – although many smaller systems purchase wholesale water
- Water utility monopolies are particularly capital intensive with long-life assets
- Scale economies in production and treatment are offset by the cost of piped networks
- For small systems, structural and nonstructural solutions can help improve capacity, regulatory compliance, and financial sustainability
- Economics do not favor restructuring, competitive markets, and some forms of corporate consolidation
- Systems should be reoptimized and regionalized based on beneficial outcomes



Functional integration

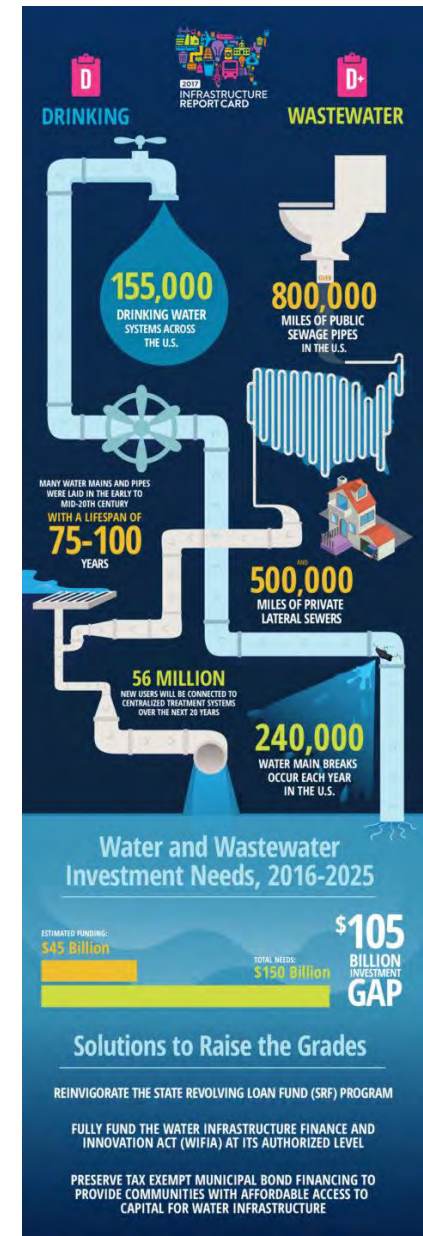
- Production
 - ▶ Surface and ground withdrawal; a locally renewable natural resource
- Raw water storage
 - ▶ Raw water storage in surface reservoirs and underground well fields
- Transmission
 - ▶ Mains and pumping stations; relatively expensive to transport
- Treatment
 - ▶ For meeting drinking water standards
- Distribution
 - ▶ Local distribution systems, including treated water storage – designed for fire protection and “service on demand”
- “One Water”
 - ▶ Water, wastewater, stormwater (drainage), ecological and recreational water



Water infrastructure

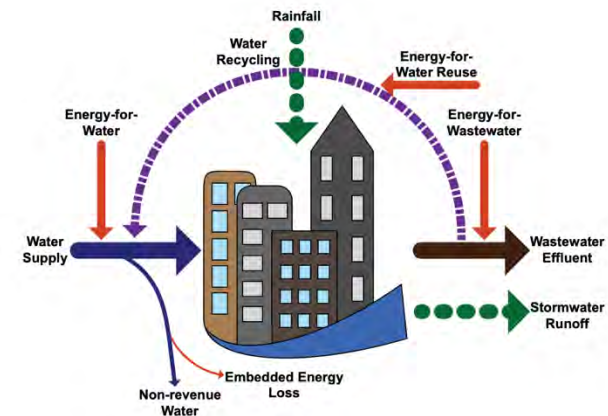
- Water utilities are particularly capital intensive (assets to revenues)
 - ▶ Long-life assets and scale economies in production – though not unlimited
 - ▶ Water infrastructure is mostly invisible and aging or failing to varying degrees based on materials and conditions (main breaks, water losses, infiltration) – especially legacy cities

- Infrastructure needs are estimated at \$1 trillion over the next 25 years
 - ▶ Need estimates appear to presume in-kind replacement – pipe for pipe
 - ▶ Suboptimal in the context of rising prices, falling usage, and excess capacity
 - ▶ Planning should be guided by public-health priorities
 - ▶ Not all infrastructure is “crumbling”



Water and energy

- Water has properties we wish energy had – abundant, renewable, storable
 - ▶ Water systems are organized as micro-grids
 - ▶ Policy for 50 years favors putting households on grids
 - ▶ Off-grid means wells, septic systems, and in-home treatment (POE, POU)
- The water-energy nexus – some add food and land
 - ▶ Energy production and usage are water intensive
 - ▶ Water production and usage are energy intensive
 - ▶ Water can generate energy – gravity fed hydro and piped power
 - ▶ Water can also store energy as a large “battery” – pumped (reservoirs) and elevated (towers)
- Water lost is energy lost – and water saved is energy saved
 - ▶ Water systems should be on dynamic electricity rates (pumping)
 - ▶ Smart water meters may be useful for monitoring and information than pricing
- Technological disruption for water is less likely
 - ▶ Multiple social benefits of water grids
 - ▶ Scale, scope and network economies
 - ▶ Service interdependencies
 - ▶ Indoor usage is relatively inelastic
 - ▶ Technical limits to substitution
 - ▶ Community fire protection



Water supply and public use (USGS)

- Water withdrawals in the U.S. have fallen dramatically relative to population
 - ▶ More water is withdrawn for irrigation and thermoelectric cooling than for public supply
 - ▶ Aggregate water withdrawals and usage are falling with increasing end-use efficiency and broader shifts in the economy

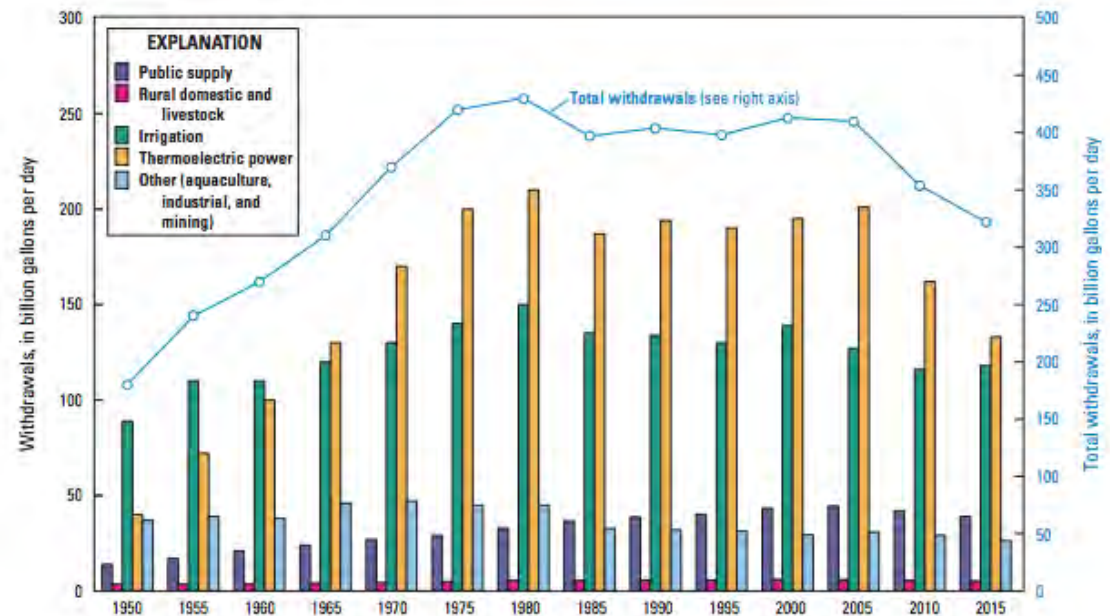
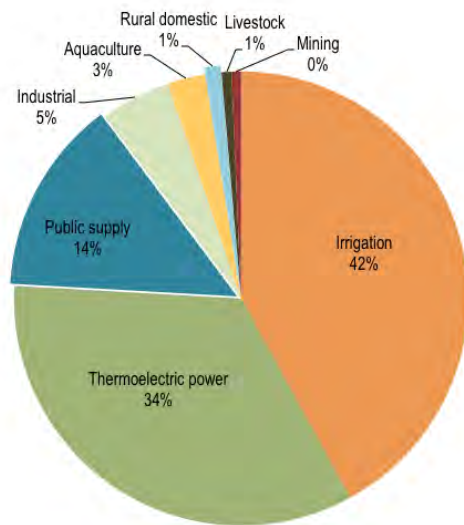


Figure 16. Trends in total water withdrawals by water-use category, 1950–2015.

Water demand and system design

Maximum-hour (hourly peak) demand*

- Distribution mains, pumping stations, treated water storage

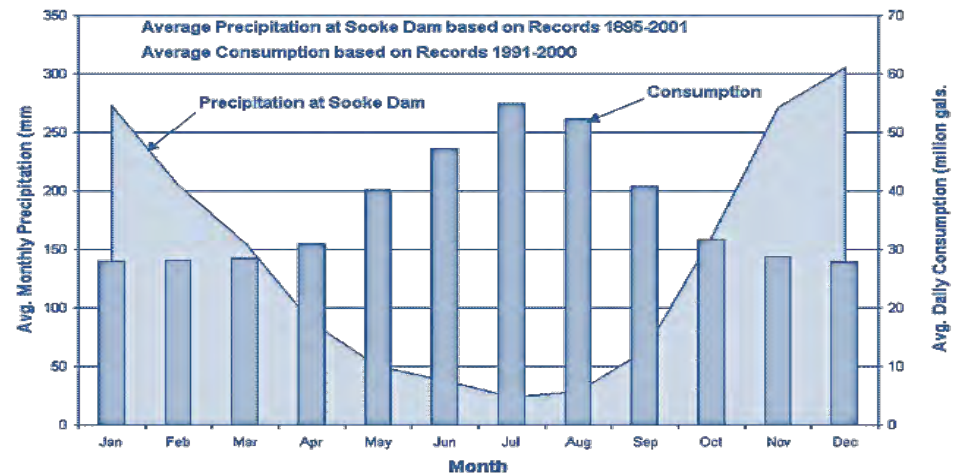
Maximum-day (daily peak) demand*

- Transmission lines, water treatment plants

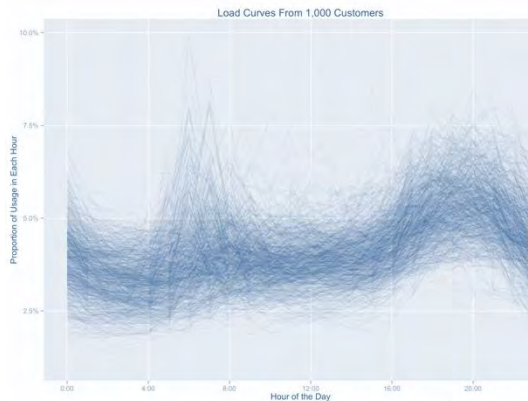
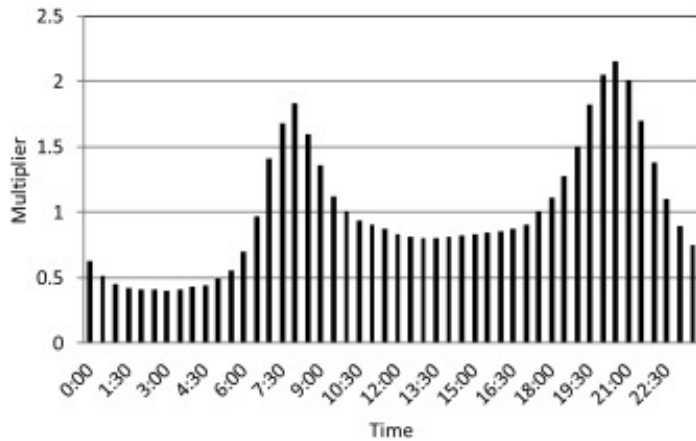
Average-day demand (annual/365)

- Source-of-supply facilities, raw water storage (reservoirs)

Average Precipitation & Consumption

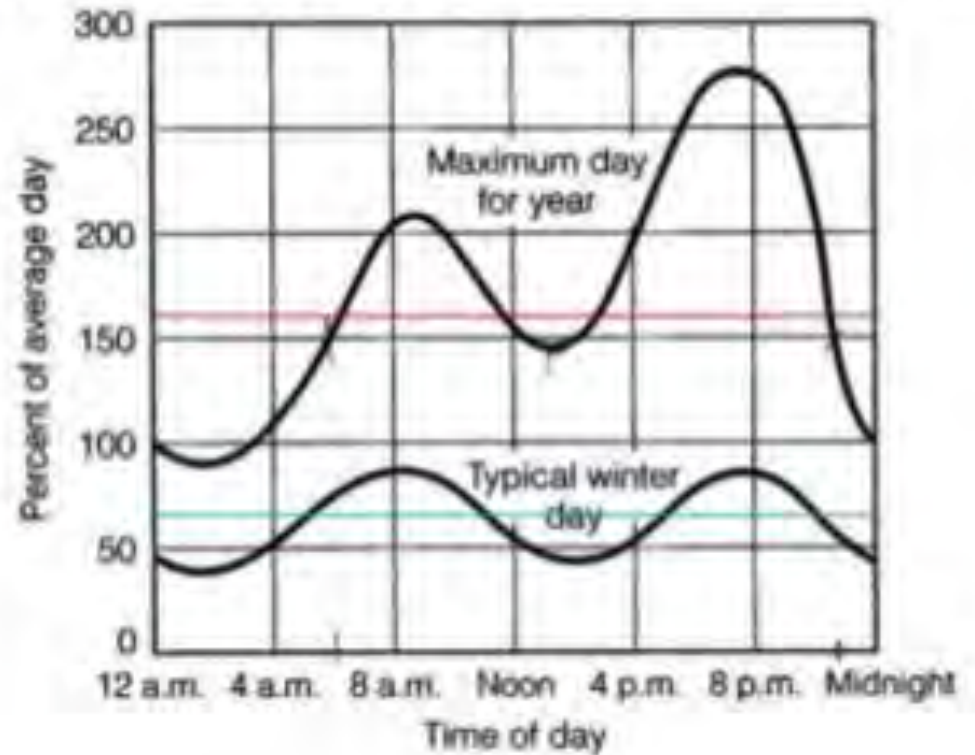


Water usage throughout the day



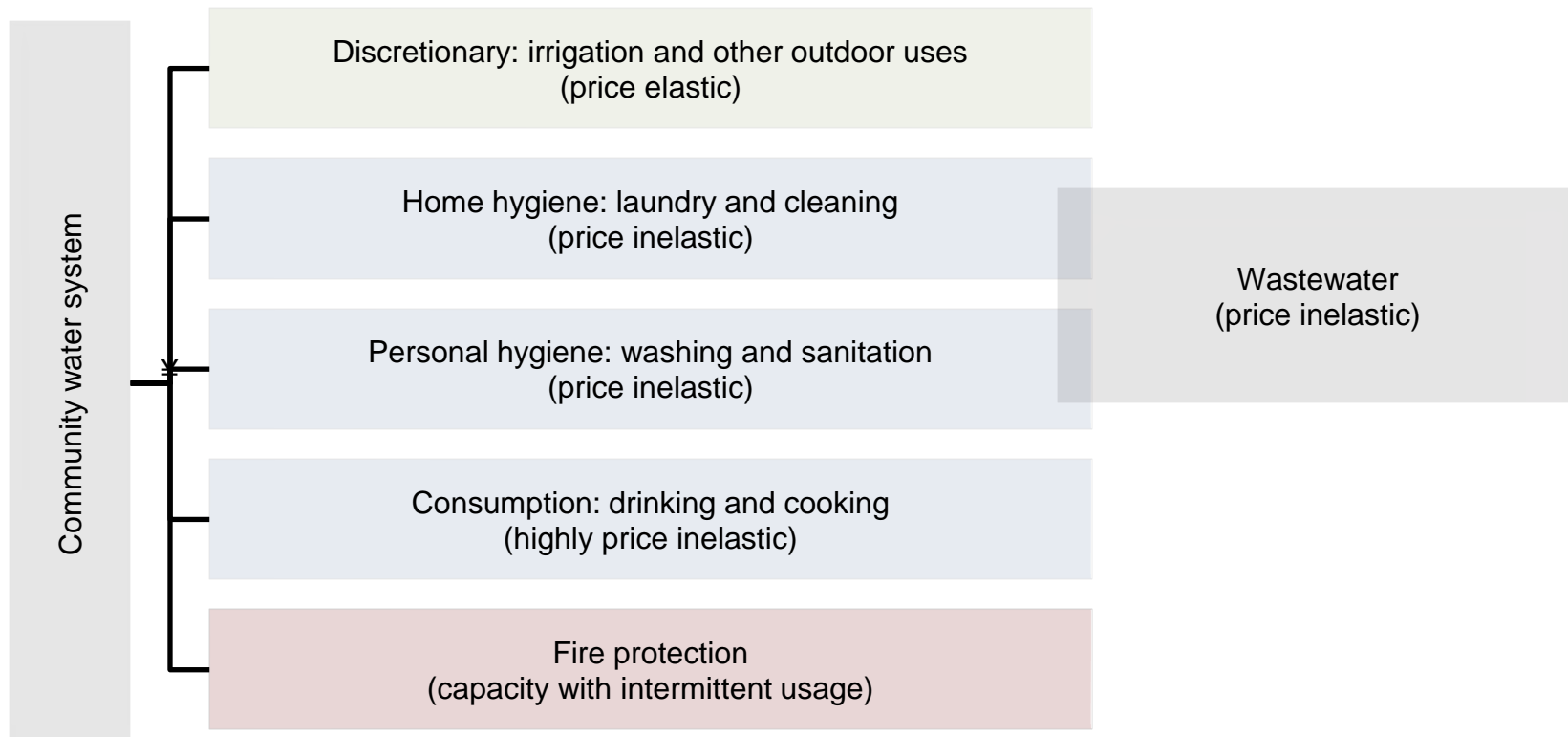
Source: Opower (2014)

Typical daily cycles in water demand



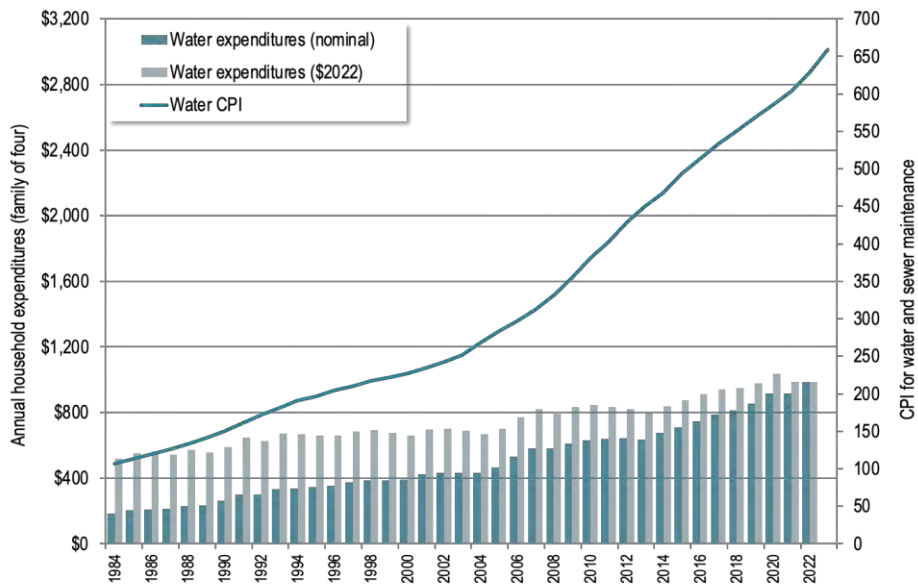
Water demand: five products, one set of pipes

- Water pricing does not differentiate based on the cost or value of these services
 - Essential water usage is nondiscretionary – consumer agency is limited
 - Water systems co-produce water, wastewater, and fire protection
 - Wastewater is a byproduct resource (water, energy, nutrients)



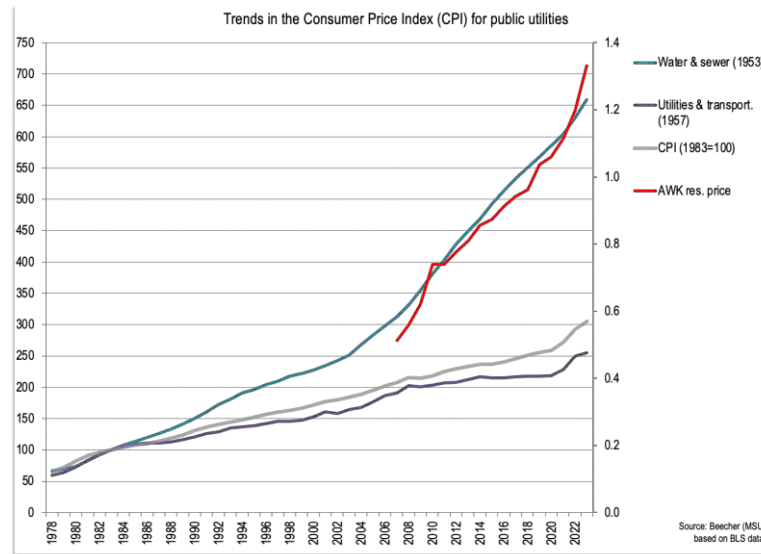
Expenditure and price trends combined and rates by class

Household expenditures and CPI for water and sewer maintenance



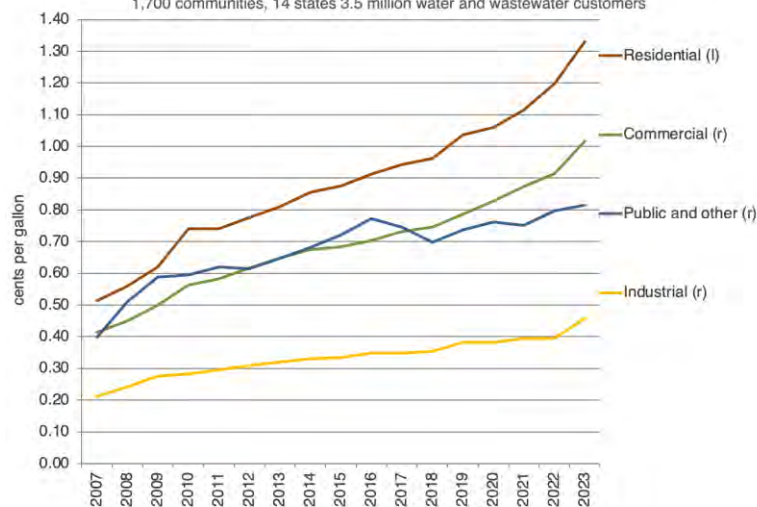
Source: Beecher (MSU) based on BLS data.

Trends in the Consumer Price Index (CPI) for public utilities



Source: Beecher (MSU) based on BLS data.

Effective water prices for American Water Works Company
1,700 communities, 14 states 3.5 million water and wastewater customers



Pressure on water utility costs, prices, and affordability

- Capital-cost pressures
 - ▶ Combined water, wastewater, and stormwater infrastructure needs (rate base)
 - ▶ Legacy costs (e.g., lead service lines), deferrals, and modernization
 - ▶ Asset valuation at fair value and private capital investment
- Operating-cost pressures
 - ▶ Labor, energy, chemicals, and purchased water
 - ▶ Quality standards and compliance costs
 - ▶ New threats (PFAS, cyanotoxins, toxic algae, climate change)
- Resource pressures
 - ▶ Water supply constraints, including climate-related
 - ▶ Economic or population growth (locational)
- Demand pressures
 - ▶ Flat or declining usage due to efficiency standards, programs, and practices
 - ▶ Economic or population loss (locational)
- Structural pressures
 - ▶ Enterprise models and full-cost pricing, often as a fiscal necessity
 - ▶ Suboptimal and inefficient sizing and operations given structural change
 - ▶ Spending propensities and ineffectual regulatory oversight

Water federalism in the U.S.: states have primacy

	Water quality	Water quantity	Water funding	Water prices
Federal	Congress and EPA	Court review as applicable	Congress and EPA	Judicial review
Interstate	Basin commissions	Basin commissions	n/a	n/a
States	Primacy agencies (health & environmental)	Resource agencies	Revolving loan funds (SRF)	PUCs and/or judicial review
Substate	Management districts (varies)	Management districts (varies)	n/a	n/a
Local	Local health departments	Local zoning and fire officials (pressure)	Local financing (bonds)	Municipal and other local boards

Water as a human right

- Social and environmental justice call for treating essential services as rights
 - ▶ World Health Organization recommends minimal provision of 25 gal. (100 liters) per person per day (2,000 gal. per average-sized family of 2.6 per month)
 - ▶ U.S. has not established a universal service policy for water or sanitation service, only the obligation to deliver water that meets federal standards
 - ▶ Utility model emphasizes financialization, commodification, and full-cost pricing over public health and welfare – despite social impacts of having or not having water
 - ▶ New funding and pricing models may be needed (see Beecher, 2020)

