











Natural Gas Introduction

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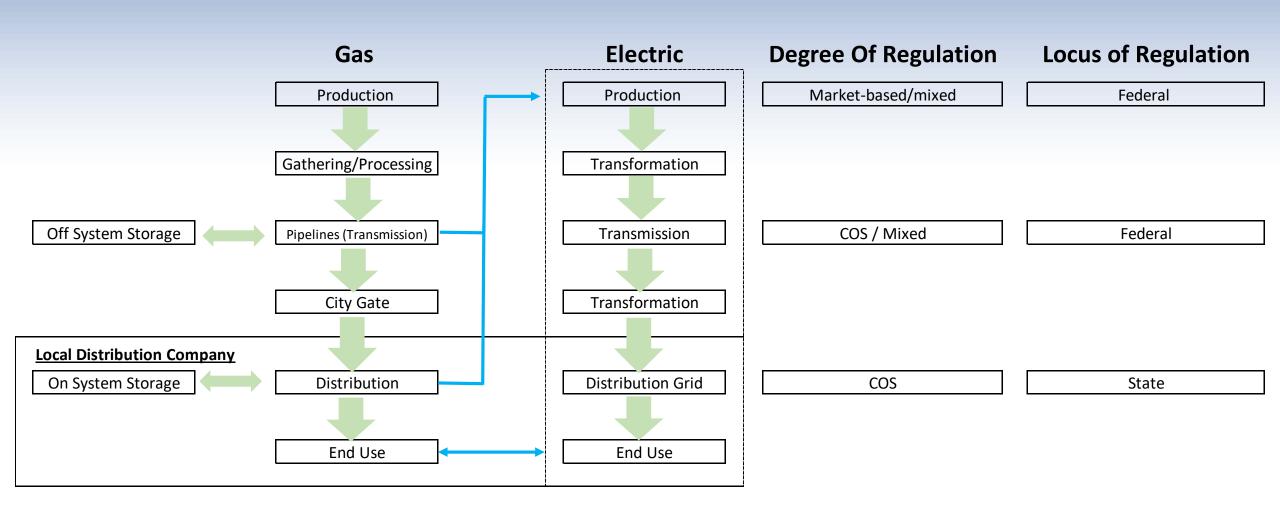
and

Concentric Energy Advisors, Inc.

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Natural Gas Sector



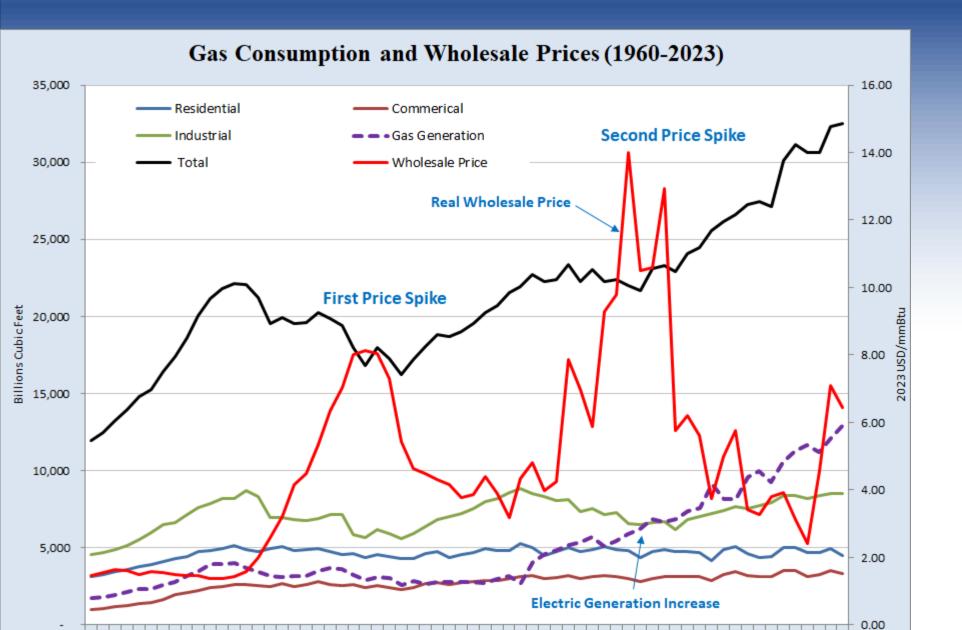


Economics of Natural Gas

- Production of gas commodity is largely competitive
 - Production from traditional wells has not grown in recent years; most new sources coming from shale formations
- Pipeline capacity additions over past five years are concentrated in the Northeast and Southeast/central (large increase in 2024 for export)
- Storage additions began to fall around 2010 as production (shale) began to substitute for storage
- Local facilities can capture economies of scale due to the high cost of installation of facilities
- Gas utilities spend around \$30B annually in CapEx.



Source: EIA Historical Natural Gas Statistics





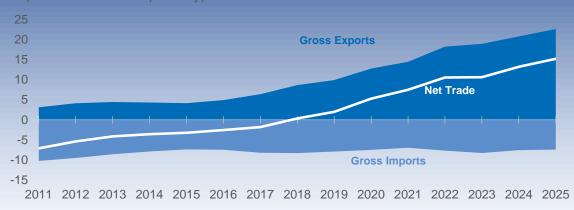
Other Trends

LNG Exports now Exceed Pipeline Exports. Gas was a net export by 2018 and growing

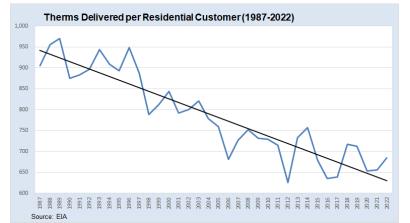
Number of Residential Customers grew by about 2m between 2020 and 2022

Usage per customer has fallen since 1970s

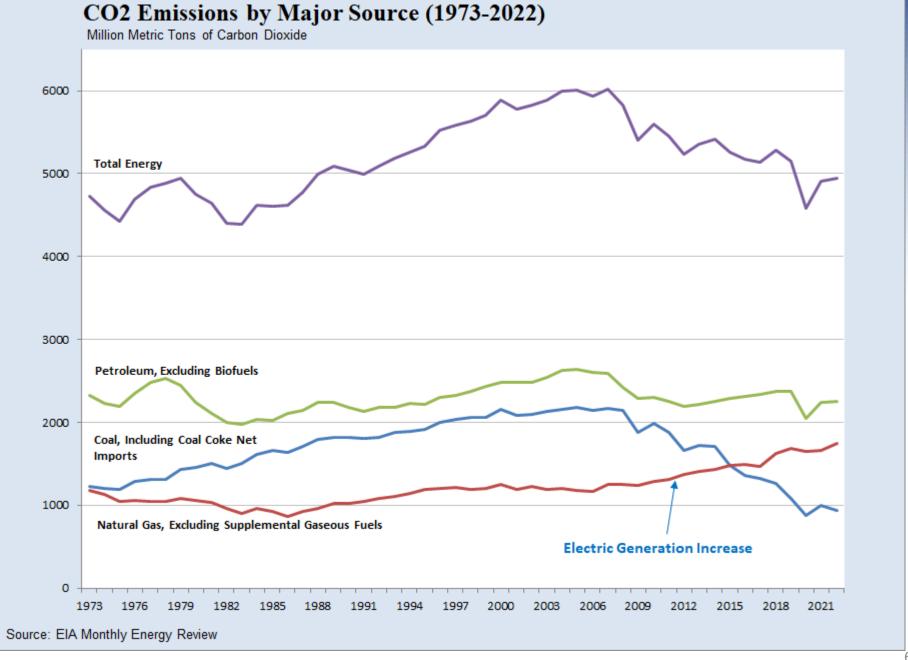
Annual U.S. Natural Gas Trade (Billion Cubic Feet per Day)







UNIVERSITY OF SPRINGFIELD





Policy Trends

14 states moving toward banning gas in new buildings24 states banned the banning of gas

Numerous FOG proceedings (most recent: IL, MD; Most advanced: MA, CO)

Line extensions (lower ROE, Higher pricing, moratoriums)



Why is gas so popular?

Demand highest ever (electricity: EVs, data centers, manufacturing rebound)

Supply increasing even as rig counts fall

Wholesale prices back down to historical (low) levels

Real delivered price of natural gas is about the same as 1980



Challenges and Opportunities

Who pays cost of hooking new customers to system?

Inflation and increased costs of maintaining pipes

Affordability concerns

Is gas still the transition fuel?











Thank You

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